



Dear fellow Hot Rodders:

Thank you for your inquiry regarding our dealer program. We attribute much of our success to a very enjoyable and fruitful relationship with our dealers.

Our goal is a dealer program which is readily attainable by legitimate businesses and rewards dealers with significant volume.

Our requirements are simple:

- 1) You must be engaged full time in selling or installing aftermarket automotive parts including hot rod/street rod parts or muscle car suspension products.
- 2) Provide a copy of your current business license.
- 3) Provide a copy of your state tax exempt form.

Purchases will be paid by credit card or bank check in advance at the 10% and 15% discount level. We also will accept Bank Wire Transfers with a \$25 Fee per transfer, in advance of all shipments.

Your initial kit purchase will be at retail pricing. After that (and your provision of the items listed above) we will allow a 10% discount on products manufactured by Fat Man Fabrications until such time as you reach \$10,000.00 in cumulative purchases in a calendar year. **This level must be maintained on an annual basis as well to preserve your discount.** Once you've reached \$15000 in cumulative purchases in a calendar year your discount will increase to 15% on chassis on other items manufactured by Fat Man. We catalog some items from other manufacturers such as ECI brakes, Borgeson, Ridetech, and others which are not discountable.

You must maintain a \$10,000.00 annual purchase level to receive the that discount level. This will be reviewed in December of each year. If your annual volume increases to \$15,000.00 Fat Man Fabrications will increase your discount to 15% on all items manufactured by us with the exception of frames.

Thank you for your interest. We look forward to being of service.

Sincerely,

Fatman Fabrications by Southern Rods