



Dear fellow Hot Rodders:

Thank you for your inquiry regarding our dealer program. We attribute much of our success to a very enjoyable and fruitful relationship with our dealers.

Our goal is a dealer program which is readily attainable by legitimate businesses and rewards dealers with significant volume.

Our requirements are simple:

- 1) You must be engaged full time in selling or installing aftermarket automotive parts including hot rod/street rod parts or muscle car suspension products.
- 2) Provide a copy of your current business license.
- 3) Provide a copy of your state tax exempt form.

Purchases will be paid by credit card or bank check in advance at the 10% and 20% discount level. We also will accept Bank Wire Transfers with a \$25 Fee per transfer, in advance of all shipments.

Your initial orders will be at retail pricing until a cumulative \$10,000 annually is reached. After that (and your provision of the items listed above) we will allow a 10% discount on products manufactured by Fat Man Fabrications until such time as you reach \$10,000.00 in cumulative purchases in a calendar year. **This level must be maintained on an annual basis as well to preserve your discount.** Once you've reached \$20000 in cumulative purchases in a calendar year your discount will increase to 20% on all Fat Man manufactured items EXCLUDING chassis and frames. We catalog some items from other manufacturers such as ECI brakes, Borgeson, Ridetech, and others which are not discountable. You must maintain a \$10,000.00 annual purchase level to continue to receive that discount level.

This will be reviewed in December of each year. If your annual volume increases to \$20,000.00 Fat Man Fabrications will increase your discount to 20% on all items manufactured by us with the exception of frames and chassis.

Thank you for your interest. We look forward to being of service.

Sincerely,

Fatman Fabrications by Southern Rods